Infrastructure Setup & Management

Newly launched airline engaged us to setup their infrastructure-related business technologies

Client Background

1. Client is a newly launched airline industry looking to design and deploy its infrastructure including an on premise data center, and telecommunications equipment
2. The client was looking to deploy all of its infrastructure within two months across three operational locations

Client Issue

1. The client was looking for an accelerated deployment of its IT infrastructure including servers, end user computing, storage, and telecommunications (Local and Wide Area Networks)
2. The Client did not have a fully dedicated IT staff to support infrastructure setup, delivery and management
3. The Company also wanted to focus on their core strengths which was to fly passengers rather than running an internal IT shop

The client engaged EBDS to setup its infrastructure operations.

Business Applications

Automation of select business processes in back-office functions – Finance and HR

Action / EBDS Solution

1. We leveraged our relationships with our partners to assist the client procure end user devices. From an end user perspective, we deployed Desktop as a Service (DaaS) for 40% of the company's end users
2. Our delivery included configuration of servers and storage, network security implementation, Wide Area Network setup, cabling and Voice over Internet Protocol (VoIP) implementation
3. We leveraged our partners based in the US to deliver satellite based internet connectivity for the client. The client chose this approach to minimize costs of internet connectivity.

Impact / Value Delivered

1. We delivered all aspects of the engagement within a month, and deployed to all of its three operational locations
2. The client saved 20% of one-time costs by our deployment of a DaaS solution versus outright purchase of laptops. Additional costs savings were realized by virtualizing their server infrastructure
3. The customer was satisfied with our delivery and single-sourced infrastructure management, operations and helpdesk support to us