



## Business & Financial Reporting

### Pharmaceutical company looking to improve operational reporting through its ERP deployment

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#### Client Background

1. The client is a pharmaceutical firm looking to implement a solution to help them consolidate reporting at the central level
2. The pharma had four subsidiaries with different legal entity names running three separate ERP systems
3. Client is a public company and is obligated to meet reporting requirements of a public company

#### Client Issue

1. Use of three separate ERP systems (including a heavily customized ERP) made it difficult for the company to report financials at a consolidated level
2. Options to implement middle to top market financial consolidation applications was too expensive for the client and, as a result, was not in consideration

The client engaged EBDS to identify a solution for consolidated financial and business reporting for a public company. Previous public reports were exported into Excel and manipulated in Excel



## Business Applications

Automation of select business processes in back-office functions – Finance and HR

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### Action / EBDS Solution

1. We researched off-the-shelf applications that supported the reporting functionality required by the client
2. EBDS also implemented MS Dynamics NAV (and replaced existing ERP system) for the client and implemented a custom developed tool for financial consolidation
3. The custom developed tool was hosted in Gemini (EBDS' cloud based service), which accelerated deployment to the client and reduced implementation costs
4. The implementation took nine months, and cut across all local offices.

### Impact / Value Delivered

1. The client successfully automated the entire business and financial reporting process. It was able to close its books within three days, and did a monthly close, based on the capabilities of ancillary (and affordable) application we deployed for business reporting
2. The client also had the flexibility to run reports out of NAV and also ran customized reports out of our custom developed financial reporting system